GENERAL EMPLOYEES' PENSION PLAN BOARD OF TRUSTEES September 22, 2008 – 8:30 AM

Board Members Present:

Ray Dielman, Citizen
Jim Freeman, City Clerk
Gracie Johnson, Employee Representative
Ellen Leonard, Citizen
James Terry, Citizen
Allen Tusing, Citizen

Board Members Absent:

Tanya Lukowiak, Employee Representative

Staff and Others Present:
Charlie Mulfinger, Smith Barney
Mike DeGenova, Smith Barney
Bruce Scover, Lord Abbett
Stephen Hillebrecht, Lord Abbett
Lee Dehner, Christiansen & Dehner
Deanna Roberts, Administrative Assistant

Chair Ellen Leonard called the meeting to order at 8:34 a.m.

1. APPROVAL OF MINUTES

MOTION:

Mr. Dielman moved, Mrs. Johnson seconded, and motion carried unanimously to approve the June 2, 2008, minutes.

Mr. Mulfinger introduced Bruce Scover, Lord Abbett's Regional Manager for the West Coast of Florida. Mr. Scover gave a brief history of Lord Abbett and then introduced Stephen Hillebrecht, Director, Portfolio Specialists. They passed out a book that summarized the history, focus, philosophy and experience of Lord Abbett, and contained the City of Palmetto Portfolio Review, among other things. This handout will remain a permanent part of the record of these minutes.

Mr. Hillebrecht pointed out that Lord Abbett's philosophy is a large cap value approach. They focus on the largest companies and they are a Value Manager. Lord Abbett looks for blue chip companies that are currently out of favor and under earning their potential; trading cheaper than they have historically. Lord Abbett avoids companies that are at peak earnings; over-earning their potential. The booklet contained the City's portfolio performance through June 30, 2008. Year-to-date the account was down, but in line with the benchmark. Over the last year, they have outperformed the benchmark by about 3 percent. Over the past ten years, they have outperformed the benchmark on average by about 2 percent.

In the financial services sector, which is such a focus of the market now, he said the opportunity exists now to buy some of the strongest banks out there like Wells Fargo and J.P. Morgan. There are great stocks to be found in this volatile market; volatility creates opportunity.

Mr. Hillebrecht continued. Page 16 shows the long-term performance of Lord Abbett. In the last ten years they were up over 7 percent. He continued with an overview on page 18 of the current strategy and sector weightings in the portfolio.

Mr. Dielman asked Mr. Hillebrecht to give the most compelling reason for the City of Palmetto to continue with Lord Abbett. Mr. Hillebrecht said Lord Abbett has been managing money for nearly eighty years, and over time it has performed well and has a history of protecting clients. They

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participate in a rising market and protect when times are tough, and times are tough! There is a crisis in the market, but history shows that crises come and go.

2. INVESTMENT REVIEW (Charlie Mulfinger)

Mr. Mulfinger informed the Board that six of the seven managers outperformed the benchmark, so the City had a positive return in a market that was negative for the quarter ending June 30, 2008. The current quarter is worse; the volatility has increased dramatically.

To summarize the economy in the second quarter, he said foreclosures were up, housing values declining, oil was up dramatically and a loss of 191,000 jobs reported. The stimulus checks did cause consumer spending to be flat and not down as expected. The current quarter does not have the stimulus checks helping the consumer. There will probably be a decline in consumer spending.

The federal government got involved in the market in March helping J.P. Morgan acquire Bear Stearns which boosted confidence. In April and May the market did well. In June mortgage and inflation numbers came out and June was the worst month since the depression, leading to a negative market.

The market performance for the quarter: the stock market, bond markets, international markets and emerging markets were all negative for this quarter.

The portfolio as of June 30, 2008, was \$7,922,000 at the end of the quarter, a gain of \$115,000 gross-of-fees and net-of-fees \$97,896. With the stock markets, both U.S. and international, and bond markets down, to have a positive return was very good. He reviewed the quarterly report ending June 30, 2008. A summary of relevant facts is attached hereto and made a part of these minutes. No rebalancing is needed; everything is in line with our policies.

Mr. Mulfinger presented an update of returns through September 18, 2008, showing a negative 10.56% vs. the actuarial assumption of 7.75%. The table is attached to the summary of relevant facts. Even though the City had a good quarter (quarter ending June 30, 2008), the update on recent events in the market is not good news for the City. It will be tough on the City to budget.

The quarter ended June 30, 2008, was a good quarter compared to the market. The City had a positive return. The current quarter will be a disaster for everyone. Based on what he sees now, no mangers need to be on watch.

He said the City is well diversified, but he did have a recommendation that would help the City diversify a little better. Growth does best when an economy is slowing. He performed an International Growth Manager Search Analysis to complement the International Value Manager. Our weakened economy brings down the European and Asian markets, and that's why he recommends the growth search now. He recommends splitting Lazard, an international value manager, with one of the growth managers. He narrowed his search to Harding Loevner, Henderson Global International and Renaissance International. Based on comparisons, he recommends either Harding Loevner or Renaissance. The City has large value and large growth in U.S. markets; in international we've had value which has outperformed growth since 1998, but this is an opportunity to go into growth while the economy is slowing worldwide.

Mr. Dielman asked Mr. Mulfinger what other options the City has to minimize loss of principle. Mr. Mulfinger recommended staying in stocks, bonds and cash and in the future perhaps considering real estate as a component. Based on the history of the market, Mr. Mulfinger recommends riding the market, especially after it's already fallen. The City is well diversified; he just wants to be a little more diversified.

MOTION: Mr. Fr

Mr. Freeman moved, Mr. Dielman seconded, and motion passed unanimously to add Renaissance as an International Growth Manager and to take 50% of the Lazard international holdings and invest that in Renaissance as recommended.

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This action will require a revision to the investment policy. Mr. Mulfinger reviewed the changes as follows:

- Page two: International Manager at 10 percent of target will be deleted and International Value Manager and International Growth Manager substituted showing each at 5 percent of target.
- Page five: language will be added under (c) International Stocks following ADRs to read, ... as well as any foreign company that trades directly in a U.S. equity market.
- Page six: in the bullet that reads Exceed MSCI EAFE Net Dividend Index, Index will be deleted to add ...or MSCI All Country World Ex. US Indexes.

MOTION: Mr. Dielman moved, Mr. Tusing seconded, and motion passed unanimously to adopt the revisions to the investment policy.

Adding a manager may require a new contract. The Board attorneys are negotiating the contract and Mrs. Ponder will need to send it to the Division of Retirement.

3. REVIEW - 2007 ACTUARIAL VALUATION REPORT (Steve Palmquist-Gabriel Roeder Smith)

Mr. Palmquist reviewed the October 1, 2007, report. For FY 2009, beginning October 1, 2008, the city's minimum contribution to the plan will be \$639,000, \$144,000 more than this year's payment of \$495,000. He reminded the Board that an experience study they authorized led to some assumptions being changed. There was a change in the mortality rate, and the assumed rate of return will be reduced to 7.50% beginning October 1, 2008. With the downturn in the market this fiscal year, the cost will go up. With a negative 10% return in the market, the city costs will go up beginning October 1, 2009, by some \$80,000 - \$90,000. His question to the Board was: "Do you want to go with the 7.50% assumed rate of return or stay at 7.75%?" After research, he will write a letter to the Board to show what that quarter point would do in addition to the \$80,000 or \$90,000. The decision can be made at the next meeting. He continued his review of the report and pointed out the positive impact that some of the past changes had made.

Chair Ellen Leonard left the meeting at 10:30 a.m. and Mr. Dielman took over the meeting.

MOTION: Mr. Freeman moved, Mr. Tusing seconded and motion passed unanimously to approve Mr. Palmquist's report.

Mr. Dehner informed the Board that with the receipt of this report, they are required to make a decision about the total annual expected rate of returns for the fund for three time periods: current year, intermediate term and long term thereafter. Mr. Mulfinger will need to make a recommendation to the Board. A letter must be sent to Charles Slavin, with backup. Mr. Mulfinger said his recommendation is 7.5 % net for the intermediate and long terms.

MOTION:

Mr. Tusing moved, Mr. Freeman seconded and motion passed unanimously to declare that the Board has determined, based on the recommendation of the consultant, that the total expected annual rate of return for the next several years and the long term thereafter will be 7.5% net of investment related expenses, but less than that for the current year.

4. APPROVAL: EXPENSES

MOTION: Mr. Tusing moved, Mrs. Johnson seconded and motion passed unanimously to approve expenses as presented.

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5. BENEFIT DISBURSESMENTS APPROVAL

MOTION:

Mr. Tusing moved, Mr. Freeman seconded and motion passed unanimously to approve benefit disbursements for Van Brown, Jeffrey Hale, William Schaeffer and George Williamson, Jr.

6. ATTORNEY'S REPORT

Mr. Dehner reported that he is in the process of amending the City's plan to be in compliance with the federal Pension Protection Act. The Board will need to decide if it wants to file with the IRS for a "favorable determination letter." The IRS is beginning to look into public sector plans now, and the benefit of the letter would be that if the IRS wanted to audit the plan and the City could show the letter, the City probably wouldn't have to go through an audit. To obtain the letter, the IRS would review the plan for qualification requirements. He will also amend into the plan the amendment to Florida Statute 112.3173, which is an amendment to the forfeiture of pension benefits section, discussed at the last meeting. He reminded the employee members of the Board to let him know if we need to investigate anything for forfeiture purposes, as this is an area of trustee liability.

A proposed amendment to the Florida Administrative Code, to a rule dealing with actuarial standards and practices, proposed by Charles Slavin, Actuary for the Division of Retirement, would increase funding requirements to most all the retirement plans in the state and increase administrative expenses. Opponents are: Florida League of Cities, unions and cities, among others. The next workshop on the amendment will be December 3, 2008. He encouraged the City to appear at the workshop, or at least to write in opposition to the amendment.

7. OTHER BUSINESS

Authorization for direct view of investment account.

Mr. Dehner asked for the opportunity to review this before the Board enters into it.

8. ADJOURN

MOTION:

Mr. Freeman moved, Mrs. Johnson seconded and motion passed unanimously to adjourn the meeting.

The next meeting will be on December 1. Mr. Dielman will not be able to attend.

The meeting adjourned at 10:50 a.m.

Minutes approved:

James R. Freeman, Secretary

SUMMARY OF RELEVANT FACTS Palmetto General Employees' Pension Fund As of June 30, 2008

Distribution of Assets:		
Equity	\$1,141,798.63	
-Large Cap. Value		
-Large Cap. Growth	\$1,539,378.34	
-Mid Cap. Growth	\$845,468.99	
-Small Cap. Core	\$755,896.21	
-International	\$814,232.00	
Total Equity		\$5,096,774.17
Fixed		\$2,768,467.70
Cash (Deposit & Disbursement A	cct)	\$56,837.3
Total Portfolio		\$7,922,079.25

Distribution by Percentages:	Policy	Carrent	
Equity Breakdown			
-Large Cap. Value	15.00%	14.41%	
-Large Cap. Growth	20.00%	19.43%	
-Mid Cap. Growth	10.00%	10.67%	
-Small Cap. Core	10.00%	9.54%	
-International	10.00%	10.28%	
Total Equity	65.00%	64.34%	
Fixed	35.00%	34.95%	
Cash (Deposit & Disbursement)	0.00%	0.72%	
Total Badfolio	100.00%	100.00%	

Other Important Facts:				
Total Portfolio		\$7,922,079.25		
Total Gain or (Loss) - Gross-of	-Fees	\$115,790.97		
Total Gain or (Loss) - Net-of-Fe	808	\$97,896.70		
Total Fees		(\$17,894.27)		
LORD ABBETT			GOLDEN CAPITAL	
Total Assets	100.00%	\$1,141,798.63	100.00%	\$755,896.21
Equity	98.42%	\$1,123,788.70	97.48%	\$736,819.01
Cash	1.58%	\$18,009.93	2.52%	\$19,077.20
Fees		(\$2,641.33)		(\$1,617.19)
Gain or (Lose) - Gross-of-Fees	ı	(\$48,813.38)		\$37,846.22
Gain or (Loss) - Net-of-Fees		(\$51,454.71)		\$36,229.03
RENAISSANCE			LAZARD ASSET MANAGE	MENT
Total Assets	100.00%	\$757,268,23	100.00%	\$814,232.00
Equity	98.19%	\$743,531,12	90.39%	\$735,983.08
Cash	1.81%	\$13,737.11	9.61%	\$78,248.92
Fees	7.0170	(\$1,660,45)		(\$2,085.18)
Gain or (Loss) - Gross-of-Fees		\$5,947,50		(\$16,479.70)
Gain or (Loss) - Net-of-Fees	•	\$4,287.05		(\$18,564.88)
WELLS - LG			DEPOSIT & DISBURSEME	NT
Total Assets	100.00%	\$782,110.11	100.00%	\$56,837.38
Equity	97.62%	\$763,530.22	0.00%	\$0.00
Cash	2.38%	\$18,579.89	100.00%	\$56,837.38
Fees	2.50 /6	(\$1,710.44)	150.0070	\$0.00
Gain or (Loss) - Gross-of-Fees		\$59,675.78		\$0.00
Gain or (Loss) - Net-of-Fees		\$57,965.34		\$0.00
G2811 OF (E088) - 1461-01-1-008		\$57,500.07		40.00
WELLS - MG				
Total Assets	100.00%	\$645,468.99		
Equity	98.71%	\$834,528.03		
Cash	1.29%	\$10,940.96		
Fees		(\$1,751.17)		
Gain or (Loss) - Gross-of-Fees	3	\$105,833.98		
Gain or (Loss) - Net-of-Fees		\$104,082.81		
MADISON				
Total Assets	100.00%	\$2,768,467.70		
Fixed	95.53%	\$2,644,760.65		
Cash	4.47%	\$123,707.05		
Fees		(\$6,426.51)		
Gain or (Loss) - Gross-of-Fees	,	(\$28,219.43)		
Gain or (Loss) - Net-of-Fees		(\$34,647.94)		
	Your Portfolio	LB Int. G/C		
Duration	3,30 years	3.83 years		
Yield to Maturity	3.41%	3.51%		
raid to mounty	3.7170	0.51.0		

*Golden Capital replaced Milesouri Valley on March 7, 2007

EQUITY					
Lord Abbett	Your Returns				
Quarter	(4.39)	(4.61)	(5.32)	(3.73)	(2.73)
1 year	(15.53)	(16.34)	(18.79)	(15.50)	(13.12)
5 year	8.36	7.37	8.91	9.39	7.58
Since 6/30/02	7.23	6.26	7.18	7.65	6.32
Lord Abbett/Oppenheimer - Since 5/31/98	3.14	2.23	5.00	NA	3.26
Renaissance/Alfiance Large Cap. Growth					
Quarter	0.82	0.60	1.50	1.24	1.26
Since 9/30/07	(9.85)	(10.59)	(9.84)	(9.69)	(9.75)
Renaissance/Alliance - 1 year	(5.52)	(6.29)	(6.38)	(5.29)	(5.96)
Renaissance/Alliance - 3 year	4.24	3.34	5.93	6.76	5.91
Renaissance/Alliance - 5 year	6.53	5.59	7.55	9.04	7.33
Renaissance/Allience - Since 12/31/99	(4.05)	(4.93)	(3.59)	7.51	(3.84)
tyens Large Cap. Growth					
Quarter	8.24	8.00	1.26	1.24	
Since 9/30/07	(0.64)	(1.14)	(9.75)	(9.69)	
Wells,Baird,ING Furman Selz					
Mid Cap. Growth			20 H 10 MA	Site and the place	
Quarter	14.29	14.04	4.66	4.33	
Since 12/31/06	11.86	10.98	2.54	5.30	
Baird/ING Furman - 3 year	10.70	9.69	8.19	9.62	
Baird/ING Furmen - 5 year	12.43	11.41	12.32	12.92	
GoldensMissouri Valley	3.88	3.07	5.88	NA	
Small Cap. Core					
	5.57	5.33	0.58	1.49	
Since 3/31/07	(7.64)	(8.52)	(10.12)	(13.29)	
Golden/Miss Valley - 3 year	3.98	3.02	3.79	4.46	
Golden/Miss Valley - 5 year	10.01	9.00	10.29	11.61	
Missouri Vly/Mississippi - Since 5/31/98	8.38	7.42	5.50	NA	
Lazard Asset Management International					
	(2.24)	(2.46)	(2.26)	(4.55)	
1 year 3 year	(9.24) 10.78	9.77	(10.61)	(16.59) 10.91	
5 year	13.70	12.67	16.66	16.96	
Since 5/31/98	6.46	5.52	12.45	13.55	
FIXED INCOME Madison investment Adv.					
_	(1.04)	(1.27)	(1.52)	(1.52)	0.41
1 year	5.09	4 15	7.39 4 27	7.24 3.84	2.77
5 year	3.79	2.87	3.49	3.58	3.05
Since 5/31/98	5.41	4.49	4.68	5.12	2.75
TOTAL RETURN					
Quarter	1.58	1.34	(0.76)	(0.64)	
1 year	(2.14)	(3.02)	(4.79)	(5.11)	
3 year	6.25	5.30	5.69	6.01	
Since 5/31/98	4.05	3 15	1.5.1	5.21	
Index = 15% Rusself 1000 Value + 20% Rusself 1000 Growth + 10% Rusself Middap Growth + 10% Rusself 2000 + 10% EAFE + 35% LB G/C Int. Bonds	1000 Growth + 10% Rusself Aflich	ap Growth + 10% Rus	sel 2000 + 10% EAFE + 35% LB	- 1	
Coldina Canada and and a series of the serie	T COST	ap orderer + 10% rais	388 2000 + 10% EMF + 35% LB	P.C. BIT DOUGS	

ACTUARIAL ASSUMPTION = 7.75%

BREAKDOWN OF RETURNS
Palmetto General Employees' Pension Fund
As of June 30, 2008

Valuation & Performance Palmetto General Employees' Pension Fund As of September 18, 2008

	Value	Fiscal YTD Return As of 5/28/08		
Lord Abbett	\$1,083,751	-21.30%		
Renaissance	\$691,384	-17.49%		
Wells (LG)	\$662,400	-15.64%		
Wells (MG)	\$701,045	-19.25%		
Golden	\$700,034	-14.73%		
Lazard	\$700,214	-22.40%		
Madison	\$2,789,738	6.75%		
Deposit & Disbursement	\$140,126			
Total Fund	\$7,468,692	-10.56%		

The prices, quotes, or statistics contained herein have been obtained from sources believed to be reliable, however, its accuracy cannot be guaranteed. Past performance is not a guarantee of future results.

Palmetto General Employees' Pension Fund

GUIDELINES	In	Compliance	OBJECTIVES			Compliante
Equity Portfolio		.,	Total Portfolio	<u>3 vears</u> Yes	<u>5 vears</u> No	Since Inception N/A
Listed on recognized exchange		Yes Yes	Exceed Target Index Exceed actuarial assumption (7.75%)*	No.	No	No
Single issue not to exceed 10% at market value for		105	Exceed CPI + 4%*	No	No	No
each equity in each separately managed portfolio		Yes	* Measured using net dollar-weighted return	140	,,,,	110
Total equity portfolio < 67.5% & > 62.5% of total fund at market		100	Medastred talling that dollar-weighted reterm			
Total international (ordinance) < 20% of total fund		Yes				
at market						
Single issue not to exceed 5% at market value for		Yes				
the total portfolio						
Lord Abbett & Company Large Capitalization Value Equity Portfolio Market Value < 17.5% & > 12.5% of total fund Performance (Inception 6/5/2002) Rank in the Top 50% of manager universe Return > Russell 1000 Value	3 veans No Yes	Yes <u>Since Inception</u> No No	Lazard Asset Management International Equity Portfolio Market Value < 12.5% & > 7.5% of total fund Performance (Inception 5/8/1998) Return > MSCI EAFE (Net)		3 vears No	Yes <u>Since Inception</u> Yes
Renaissance			Madison Investment Advisors			
Large Capitalization Growth Equity Portfolio			Fixed Income Portfolio			
Market Value < 11.25% & > 8.75% of total fund		Yes	Market Value < 37.5% & > 32.5% of total fund			Yes
Performance (Inception 9/27/2007)	3 уевга	Since Inception	Performance (Inception 5/8/1998)		3 vears	Since Inception
Rank in the Top 50% of manager universe	N/A	No	Return > Lehman Interm. Gov't/Credit		Yes	No
Return > Russell 3000 Growth	N/A	Yes (=)	U.S. Government / Agency or U.S. Corporations			Yes
			Bonds rated "A" or better			Yes
<u>Weils</u>			Single corporate issuer not exceed 10% of bond por	tfolio		Yes
Large Capitalization Growth Equity Portfolio			(except U.S. Government/Agency)			
Market Value < 11.25% & > 8.75% of total fund	_	Yes				
Performance (Inception 9/27/2007)	3 vears N/A	Since Inception Yes				
Rank in the Top 50% of manager universe	N/A	Yes				
Return > Russell 1000 Growth	IN/A	165				
Wells Capital Mid Capitalization Growth Equity Portfolio Market Value < 12.5% & > 7.5% of total fund Performance (Inception 12/7/2006) Rank in the Top 50% of manager universe Return > Russell Midcap Growth	3 vears N/A N/A	Yes Since inception Yes Yes	Golden Capital Small Cepitalization Core Equity Portfolio Market Value < 12.5% & > 7.5% of total fund Performance (Inception 3/7/2007) Rank in the Top 50% of manager universe Return > Russell 2000		<u>3 years</u> N/A N/A	Yes Since Inception Yes Yes

As of June 30, 2008